WHEN WOMEN AND FAMILIES SUCCEED, AMERICA THRIVES
LETTER FROM THE PRESIDENT

Dear Friends,

This was truly a year like no other. Despite tremendous obstacles, I am immensely proud of the National Partnership’s accomplishments. With the help of our supporters, partners and dedicated staff, we mobilized to resist and to secure more wins than we imagined possible. We are more tenacious than ever as we work to keep our values front and center in public discourse and at the forefront of public policy. And I believe we will prevail, just as we have since opening our doors more than 46 years ago.

This was a year when the National Partnership’s work to advance quality, affordable health care for all bore fruit, helping bring the number of people without health insurance to a historic low and laying essential groundwork to improve the way care is delivered. And, against enormous odds, it was a year when we successfully defended the Affordable Care Act — the greatest advance for women’s health in a generation — against those determined to repeal it. Our success meant that, for now, low-income families, pregnant women, people with pre-existing conditions and others can get the coverage and care they need.

It was a year when we made progress toward making America’s workplaces more fair and family friendly. Together with coalition partners, we won more workers the right to earn paid sick time and access to paid family and medical leave. We are so proud that 40 jurisdictions now have paid sick days laws in place, and the number of states and companies providing paid family and medical leave is growing, even as more states consider innovative new laws designed to close the gender- and race-based wage gap.

It was a year when we mobilized with our partners to defeat effort after effort to defund Planned Parenthood, while exposing the tactics anti-abortion forces use to try to push abortion care out of reach through laws designed to shame, pressure and punish women’s most personal decisions.

It was a year when we fought hard against policies that would punish the poor, policies that deny basic human rights to immigrant families, and efforts to dismantle protections against sexual harassment and violence against women in school and at work. It was a year when we worked tirelessly to build a powerful, broad-based resistance that is defeating the bigots, misogynists and hate-mongers who simply must be stopped.

I could not be prouder of the perseverance and persistence the National Partnership for Women & Families’ community has shown throughout this last year. Together, we have advanced our vision of a country where every person has equal opportunity, all workplaces are fair and family friendly, reproductive rights are secure, and everyone has access to quality, affordable health care and real economic security. Our leadership is needed now more than ever, and with your support, we will continue our essential work to ensure that every person has the ability to thrive, prosper and participate fully in our society.

Debra L. Ness
President

MISSION STATEMENT

For more than 45 years, the National Partnership for Women & Families has fought for every major policy advance that has helped this nation’s women and families.

Our mission is to improve the lives of women and families. We work to foster a society in which workplaces are fair and family friendly, discrimination is a thing of the past, women’s reproductive health and rights are secure, everyone has access to quality, affordable health care and every person has the opportunity to achieve economic security and live with dignity.

To achieve our mission, we shape national dialogue, influence those in power, provide strategic counsel to allies, drive policy change, educate and mobilize the public, and engage women, men, policymakers and the media — all to advance policies and social norms that make life better for women and families.

Founded in 1971 as the Women’s Legal Defense Fund, the National Partnership for Women & Families is a nonprofit, nonpartisan 501(c)(3) organization based in Washington, D.C.
WORKPLACE PROGRAM

The National Partnership is helping make workplaces more fair and family friendly — so that women and all working people are paid and treated fairly, can provide and care for themselves and their loved ones without suffering discrimination and have the fundamental support they need to meet their responsibilities both at home and on the job. While fighting against attacks, we are also working to secure people's wages, workplace rights and new paid sick days and paid leave protections.
At some point, nearly everyone will need to take time away from work to deal with a personal illness, or care for a sick child or ailing loved one. But for too many people, this can result in serious financial strain or ruin. Our nation needs workplace policies that reflect the realities of our lives.

The National Partnership works to win laws at the federal, state and local levels and encourage private sector initiatives that expand access to paid family and medical leave and guarantee all workers the right to earn paid sick days — both essential to the economic vitality of women, families and our nation. The National Partnership also vigorously defends protections that are already in place, fighting every attempt to undermine or erode our progress.
Winning Paid Sick Days

OUR IMPACT

▷ Paid sick days laws are making a real difference. There are now 40 paid sick days laws in the United States — up from just four laws five years ago. The share of people working in the private sector who can earn paid sick time has increased dramatically — from 61 percent in 2015 to 68 percent now. That’s nearly 79 million private sector workers who now have access to paid sick days. The largest jumps in access are among lower-wage workers who did not have access to paid sick days before.

▷ In 2017, Rhode Island became the eighth U.S. state to guarantee working people the right to earn paid sick days. In addition, Maryland came closer than ever to adopting a paid sick days law, passing the bill through the legislature only to have the bill vetoed by the governor. In both Maryland and Rhode Island, our testimony, strategic insight, policy analysis, activist engagement and consultations with advocates helped to advance these bills — and we’ll be back in Annapolis this January working with advocates to win a veto-override vote in the Maryland state house.

▷ The National Partnership is playing a key role in protecting the executive order that guarantees paid sick days for employees of federal government contractors. We led the coalition that helped secure the rule implementing the executive order, which took effect on January 1 and will provide 1.5 million employees of federal contractors new or expanded protections, including nearly 600,000 who previously could not earn a single paid sick day. While many rules have been under attack since the 2016 election, our stakeholder and media education has helped to safeguard the rule from rollback, so far.

▷ More and more members of Congress recognize the importance of paid sick days, and the number of sponsors of the Healthy Families Act — the national paid sick days bill — is at an all-time high thanks to the National Partnership’s coalition outreach and engagement. As of September 2017, the proposal has 137 House and 36 Senate co-sponsors — an all-time high.

79 million
Number of private sector workers who now have access to paid sick days.

1.5 million
Number of employees of federal contractors who gained new or expanded protections under the executive order guaranteeing paid sick days.
Advancing Paid Family & Medical Leave

OUR IMPACT

► In 2016 and 2017, New York, Washington, D.C. and Washington State passed paid family and medical leave laws — hard-fought victories that will result in millions of working families gaining paid leave. Both Washington’s law and New York’s law set new policy standards, building on the three existing paid family leave laws to cover more people, for longer periods of time and with better wage replacement levels for lower-wage workers. And in 2016 California passed a bill to increase its paid leave wage replacement rates to 70 percent for lower-wage workers and 60 percent for all other workers — a significant increase over the 55 percent that has been in place since the program began. The National Partnership worked to support these state victories, which will help millions of America’s workers.

► We continue to build unprecedented levels of policymaker support for the Family And Medical Insurance Leave (FAMILY) Act — the national paid family and medical leave bill. Twenty-nine senators and 141 House members now co-sponsor the FAMILY Act (as of September 2017), a substantial increase from prior years. The National Partnership leads the coalition and plays a major role in elevating and advancing the legislation with policymakers.

► The National Partnership’s fourth edition of our comprehensive report, Expecting Better: A State-By-State Analysis of Laws That Help New Parents, catalogued laws in all 50 states and the District of Columbia to assess how well (or, in most cases, how poorly) they meet the needs of working families. The graphics we created and the press outreach we conducted to media in all 50 states yielded huge results, including press coverage across the country and heightened attention to a working families policy agenda as the fall election season got underway.

203
Number of business school professors who signed onto a letter supporting paid leave as good for business.

57%
Increase in number of members of Congress who are co-sponsors of the FAMILY Act from 2014 to 2017.
Fighting for Workplace Fairness

Women should not be paid less than men for doing similar work. Women should not be fired or lose promotions because they are pregnant. And women should never have to experience sexual harassment at work. Ever.

The National Partnership promotes policies that prevent employers from penalizing women — and all people — because of their gender or because they are parents or caregivers. We push to expand job opportunities for women, promote fair pay for all workers and advocate for vigorous enforcement of anti-discrimination laws to protect all people from discrimination because of their sex, race, ethnicity, religion, disability, sexual orientation, gender identity, immigration status, age or any other personal characteristic. We are at the forefront of efforts to block harmful rollbacks to advances for women’s and civil rights — standing strong against nominees to the courts and federal agencies whose history and policy positions are antithetical to equality. We fight to protect initiatives that promote fair pay and safe workplaces.
Pushing for Fair Pay & Battling Pregnancy Discrimination

OUR IMPACT

▶ In February, President Trump’s first choice for Labor Secretary, fast-food executive Andrew Puzder, withdrew his nomination when it became clear he did not have the support to be confirmed by the Senate. Pressure from women’s, civil rights and labor groups, domestic violence experts and others created the opposition that prevented his appointment. The National Partnership was at the forefront of that fight, expressing our outrage at his selection within hours of his nomination, weighing in with Congress about his appalling anti-woman, anti-worker record, and standing with Senators Patty Murray and Richard Blumenthal to detail his harmful positions just hours before Puzder withdrew his nomination.

▶ Public support for fair pay measures remains high, in part due to the National Partnership’s work to educate people about the gender-based wage gap and the harm it causes to women, families, communities and our country. In 2016, we partnered with MTV on Equal Pay Day activities and in 2017, we partnered with LeanIn.Org — a nonprofit organization working to empower women to achieve their ambitions — to promote solutions to wage discrimination. Those efforts, as well as our extensive research, which we released in all 50 states and the District of Columbia, helped to underscore the urgent need for fair pay legislation. In addition, we are working to safeguard equal pay protections secured during the Obama administration, leveraging our policymaker and private sector relationships to hold the line against rollbacks. Where rollbacks have already occurred — for example, the Trump administration’s “stay” of a compensation data collection initiative we fought for and revisiting of the Obama-era initiative to substantially increase people’s access to overtime pay — we are working to hold opponents accountable for their actions while continuing to advocate for strong alternative policies.

▶ Despite decades-old legal protections, pregnancy discrimination is real and pernicious. The National Partnership’s efforts to expose the challenges pregnant women face — and to advocate for stronger non-discrimination protections — included publishing a new report on Equal Employment Opportunity Commission pregnancy discrimination charges which exposed the reality that women in all industries, across race and ethnicity, and in every state, continue to experience pregnancy discrimination in the workplace. Our report helped state and national coalition partners to advocate for stronger protections for pregnant workers.

Nearly 9 in 10 voters support policies that would address pay discrimination.
The National Partnership works to ensure that all women can access the reproductive health care they need, because when women can make their own decisions about pregnancy and parenting, women and families can thrive.
Women’s economic security, equity and dignity are inextricably tied to their ability to plan whether and when to have children. Access to reproductive health care allows women to pursue education, hold jobs, support their families and function as equal members of society. Now more than ever, access to this essential care is under threat.

Barriers continue to be erected that block access to abortion care, especially for women of color, young people, immigrants and LGBTQ individuals. Insurance coverage for contraception and funding for family planning services is on the chopping block. Trusted reproductive health care providers work under the threat of violence, harassment, or being defunded and shut down. Science and evidence are being ignored and subverted.

The National Partnership fights every day to defend our hard fought gains, stave off attacks on our rights and create a future where every person has meaningful access to the reproductive health care they need.
OUR IMPACT

- Across the country, politicians are using lies about abortion to pass laws that make it more difficult or even impossible for women to access abortion care. The National Partnership’s Lies into Laws campaign exposes the tactics abortion opponents use to push care out of reach. This year, we partnered with advocates in Texas, Louisiana, Kansas and Oklahoma — the four states that rank among the worst in the country in passing abortion restrictions that conflict with science and evidence — to launch coordinated state-based campaigns to take the Lies into Laws message to communities most affected by harmful abortion restrictions.

- In total, the abortion restrictions in place in these four states affect nearly 8 million women of reproductive age. Using innovative digital ads, billboards, social media, public education materials and activist mobilizations, we are raising awareness about the proliferation of abortion restrictions that are based on lies and misinformation and challenging opponents every time they try to use lies to advance dangerous policies.

- Congress and the new administration began 2017 with an all-out assault on women’s health by attempting to repeal the Affordable Care Act (ACA), decimate Medicaid, defund Planned Parenthood and dismantle the family planning safety net. As a trusted leader in both the health policy and reproductive rights communities, the National Partnership was uniquely positioned to bring together a new coalition — the Women’s Health Defense Table (WHDT) — to lead the women’s health community in the pressing fights we face. Comprised of more than 50 organizations, including reproductive health, rights and justice groups, LGBTQ and HIV/AIDS advocates and health policy organizations, the WHDT quickly brought women’s access to care to the forefront of the national health care debate.

- The National Partnership is coordinating diverse organizations to take action in support of women’s health, driving social media campaigns, and consistently raising the voices of women from all communities to demand real access to affordable, high-quality reproductive and sexual health care that truly meets their needs.

8 million
Number of women of reproductive age in just four states who are impacted by abortion restrictions based on lies.
The National Partnership exposes the alarming records of nominees and appointees and the threat they pose to women’s health, equality and economic security, including: conservative ideologue Neil Gorsuch’s confirmation to the U.S. Supreme Court, anti-abortion activist Charmaine Yoest’s appointment as assistant secretary of public affairs for the Department of Health and Human Services (HHS) and contraception-skeptic Teresa Manning’s appointment as the HHS deputy assistant secretary in charge of the nation’s family planning program. Our powerful reports and analyses are vital tools that educate media, the public and policy makers. We continue to closely monitor the actions of anti-abortion officials and hold them accountable for any step they take that infringes on women’s fundamental rights by exposing their actions and mobilizing our activist base.

The National Partnership works to highlight the need for science and evidence to undergird reproductive health care policy. Our Bad Medicine campaign contrasts the onslaught of state abortion restrictions that interfere with the practice of medicine and push care further out of reach with efforts to improve the quality of our health care system and make care more patient-centered.

This past year, we released two reports in our Bad Medicine series which look at states that are key Bad Medicine offenders with multiple abortion restrictions that bear no relationship to medical standards; undermine health care providers’ efforts to provide the highest quality, patient-centered care; and take decision-making away from women. The National Partnership is on the ground in these and other states, working with local advocates to mobilize grassroots activists, generate media attention for these pressing issues and call on law and policymakers to combat these Bad Medicine laws and stand up for medically accurate, patient-centered care that takes politics out of the exam room.

400+ anti-abortion bills introduced in state legislatures this year.
The National Partnership empowers women to improve the way our health care system works. When women and families can get quality, affordable care, their insurance covers the services they need, and care is the best it can be, more people will be economically secure and more families have a real chance to thrive. The National Partnership plays a central role in the fight to expand health care coverage, enhance health equity and transform our health care system so it delivers high quality, affordable, coordinated, patient- and family-centered care.
For too long, women and their families have struggled with the high costs of health care and barriers to getting the essential care they need. The National Partnership has successfully pushed for historic advances that are increasing access, expanding benefits and improving the quality of care.

The National Partnership is a leader in the work to improve the way care is delivered, so that we can eliminate discrimination and do much more to meet the needs of the most vulnerable members of our society.
Defending the Affordable Care Act

OUR IMPACT

- Despite repeal efforts by the new administration and leaders in both chambers of Congress, the Affordable Care Act (ACA) — the greatest advance for women’s health in a generation — is still the law of land. The National Partnership helps lead the fight to protect this essential law. By advocating, educating and empowering coalitions of organizations focused on upholding the ACA’s protections, the National Partnership ensures members of Congress hear women’s voices urging them to reject disastrous legislation that would cause more than 30 million people to lose their coverage, make premiums skyrocket and allow our health plans to exclude coverage for essential services women and families need. Against all odds, we have successfully beaten back multiple attempts by Congress to repeal the ACA and we will continue to stand up against any future efforts to repeal it.

- The National Partnership coordinates more than 100 organizations that tell Congress how repealing the ACA would harm women and families. We lead diverse coalitions that work every day to maintain affordable health care for women and families. These collaborations are essential to holding the Administration accountable for continuing to make available affordable, comprehensive, equitable care.

National Partnership staff at the Protect Our Care rally on July 25, 2017.
Today, our health care system rewards high volume delivery of health care services, rather than high quality outcomes.

The National Partnership is making the health care system work better for women and families by ensuring that all voices are heard — patients, caregivers, clinicians, employers, advocates, insurers and policymakers. From representing the patient perspective in all levels of health care design, to expanding access to electronic health information, to advocating for quality maternity care, we strive to improve the quality and delivery of health care in this country.
Transforming the Health System

OUR IMPACT

- Patients, family caregivers and consumers who use the health care system know best what they want and need from it. The National Partnership is at the vanguard of positioning patients as valued partners in every part of our health care system. We help lead a groundbreaking network of patients, family caregivers, consumers and advocates. Our goal is to help everyone, from patients and family caregivers to advocates and clinicians, improve how health care is delivered. By providing support, technical assistance and resources, we are empowering stakeholders so they are better able to engage with providers as partners in advancing their own, their families and their communities’ health care needs.

- Eighty-five percent of women have one or more babies, so securing access to high quality, affordable maternity care is essential to improving women’s health. We provide women with resources to make informed decisions and navigate the maternity care system, including through a redesigned and updated ChildbirthConnection.org website that attracts more than 20,000 unique visitors each month. We created easy-to-read fact sheets for advocates, policymakers and women themselves that describe the pros and cons of various common maternity care interventions. Our research also shows the benefits of innovations like doula labor support.

- The National Partnership is a powerful voice emphasizing the importance of putting women and families at the center of their care. Our influence can be measured, in part, by regulations that govern how Medicare pays for care and that now tie revenues to how patients report their quality of life and health after their visits or procedures, and whether their providers or hospitals partner with them and their families in developing patient care plans. The National Partnership supports measures that allow doctors and other providers to spend more time with patients and help coordinate their care.

- With access to their health information, women are better able to understand and manage their care and can more actively support family members with complex health care needs. The National Partnership works with the Department of Health and Human Services to help technology companies communicate with people about how their health data are used, protected and shared. The National Partnership was instrumental in shaping legislation that improves patients’ ability to access their electronic health information.

20,000

Number of monthly unique visitors to ChildbirthConnection.org, benefiting from our resources to make informed maternity care decisions.

“Easy communication is key to health.”
—JOHN N. IN LIVINGSTON MANOR, NY

“I love it when I get questions [about errors in the portal] because it tells me that patients are reading the details of their chart... it’s a win.”
—JUANA R., PATIENT ENGAGEMENT PROJECT LEAD, NEW YORK PRESBYTERIAN HOSPITAL

“Let technology make our lives healthier.”
—SEAN D. IN BROOKLYN, NY
Standing Strong for Women & Families at Our Gala Dinner

In June 2017, the National Partnership celebrated 46 years of progress for women and families at our gala, which brought together 1,000 women’s and progressive leaders, legal and corporate supporters and activists to honor U.S. Senator Kamala D. Harris. In her keynote address, Senator Harris commended the National Partnership, noting that there are “millions of people who will forever be better” because of our work.

The event celebrated our accomplishments, which have improved women’s health, made workplaces more family friendly, helped stop discrimination in all its forms, advanced reproductive health care and much more. The event was a chance to reflect, regroup and recommit to continuing the progress for women and families, despite the challenges we face. It illustrated yet again that our remarkable donors and supporters remain steadfast in their dedication to our mission.

We are grateful to all the generous supporters who stand with us and make our work possible!

“Here’s the truth people need to understand: To tackle the challenges of the 21st century, we must empower women and families. If we do not lift up women and families, everyone will fall short. Because when you lift up women, you lift up families, you lift up communities, you lift up economies — and you lift up America.”

— U.S. SENATOR KAMALA D. HARRIS

From left: Ellen R. Malcolm, Senator Kamala D. Harris, Judith L. Lichtman, and Debra L. Ness
“Since the National Partnership for Women & Families opened its doors more than 45 years ago, we have been standing strong — working tirelessly to create a society that is free, fair and just — where nobody has to experience discrimination, all workplaces are family friendly, and no family is without quality, affordable health care and real economic security.”

— NATIONAL PARTNERSHIP BOARD CHAIRWOMAN ELLEN R. MALCOLM

“We’re taking back our destiny. The National Partnership is fighting every day to put the issues that matter to women and families front and center — to secure a better future for all of us. And we are having an impact. Together, we are creating a resurgence in activism.”

— NATIONAL PARTNERSHIP PRESIDENT DEBRA L. NESS
THANKS TO OUR SUPPORTERS

Through the generosity of so many committed individuals and institutions, the National Partnership is a powerful voice standing up for America’s women and families. We gratefully acknowledge all of our supporters for their steadfast support and investment in our work.

VISIONARY PARTNERS
Martha Ehmann Conte
Linda Fensterberg and Jeffrey Bauman
Sally Gottesman
John P. Hall III and R. May Lee
Sheli and Burt Rosenberg
The Rosenthal Family Foundation: Jamie Rosenthal Wolf, David Wolf, Rick Rosenthal and Nancy Stephens

LEADERSHIP PARTNERS
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Anne and Jeff Bingaman
Lori McCarver
Barbara and Christopher Creed
Laura and Gary Lauder

EXECUTIVE PARTNERS
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Claudia Llanos
Madeleine and David Arnow
Richard J. Baron and Jane B. Baron
Caryl S. Bernstein

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Ruth D. Levine
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Barbara S. and David M. Lipman
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Robin Loofquist
Janet McDavid
Ilse Melamid
Dalinda and Anthony Ness
Alicia Nogales
Victoria J. Perkins
Shari Piré
Barbara Pollack
Laura Quiggy
Harriet Rabb
## Statement of Financial Position

### Assets (as of 03/31/17)

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
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<tr>
<td>Investments</td>
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<tr>
<td>Grants and pledges receivable</td>
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<td>Accounts receivable</td>
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<tr>
<td>Prepaid expenses</td>
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<tr>
<td>Fixed assets, net of accumulated depreciation and amortization of $1,079,556 and $1,002,340 for 2017 and 2016, respectively</td>
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<tr>
<td>Security deposit</td>
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</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$24,759,009</strong></td>
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### Liabilities

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Accounts payable and accrued liabilities</td>
<td>$180,374</td>
</tr>
<tr>
<td>Accrued salaries and related benefits</td>
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<tr>
<td>Deferred revenue</td>
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<tr>
<td>Deferred rent</td>
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<tr>
<td>Deposit</td>
<td>$5,400</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$1,441,550</strong></td>
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### Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td><strong>UNRESTRICTED:</strong></td>
<td><strong>$</strong></td>
</tr>
<tr>
<td><strong>TEMPORARILY RESTRICTED</strong></td>
<td><strong>$(2,473,930)</strong></td>
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<tr>
<td><strong>PERMANENTLY RESTRICTED</strong></td>
<td><strong>$6,781,135</strong></td>
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<tr>
<td><strong>Total net assets</strong></td>
<td><strong>$4,307,205</strong></td>
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</table>

### Total Liabilities and Net Assets

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
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<tbody>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$1,441,550</strong></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$24,759,009</strong></td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td><strong>$4,307,205</strong></td>
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## Statement of Activities and Changes in Net Assets

### Support and Revenue

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
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<td>Grants</td>
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<td>Program service revenue</td>
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<td>Interest and investment income</td>
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<td>$-</td>
<td>$257,484</td>
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<td>Special event, net of expenses of $405,727 and $238,103 for 2017 and 2016, respectively</td>
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<td>$-</td>
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<td>Honoraria</td>
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<td>License fees</td>
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<tr>
<td>Other Income</td>
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<td>$-</td>
<td>$14,849</td>
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<tr>
<td><strong>Net assets released from restrictions</strong></td>
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<td><strong>(5,176,998)</strong></td>
<td>$-</td>
<td>$-</td>
</tr>
<tr>
<td><strong>Total revenue</strong></td>
<td><strong>$7,777,830</strong></td>
<td><strong>$1,320,997</strong></td>
<td>$-</td>
<td><strong>$9,098,827</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program Services</strong></td>
<td></td>
</tr>
<tr>
<td>Health Care Policy</td>
<td>$4,451,021</td>
</tr>
<tr>
<td>Work and Family</td>
<td>$1,727,607</td>
</tr>
<tr>
<td>Advocacy</td>
<td>$118,396</td>
</tr>
<tr>
<td>Communications</td>
<td>$683,703</td>
</tr>
<tr>
<td>Outreach, Member &amp; Public Education</td>
<td>$47,483</td>
</tr>
<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>$7,028,210</strong></td>
</tr>
<tr>
<td><strong>Supporting Services</strong></td>
<td></td>
</tr>
<tr>
<td>Resource Development</td>
<td>$1,300,837</td>
</tr>
<tr>
<td>General and Administrative</td>
<td>$312,236</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>$1,613,073</strong></td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$8,641,283</strong></td>
</tr>
<tr>
<td><strong>Change in net assets before other items</strong></td>
<td><strong>$(863,453)</strong></td>
</tr>
</tbody>
</table>

### Other Items

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrealized and realized (loss) gain on investments</td>
<td>$1,965,102</td>
</tr>
<tr>
<td>Provision for uncollected pledge</td>
<td>$(14,000)</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td><strong>$1,087,649</strong></td>
</tr>
<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td><strong>$3,219,556</strong></td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td><strong>$4,307,205</strong></td>
</tr>
</tbody>
</table>

* Board authorized use of reserves for select program investments.